WOMAN-OWNED SMALL BUSINESS · MINORITY BUSINESS ENTERPRISE

CONNECTIVE BUSINESS SOLUTION

STRATEGY RE-DEFINED

WOSB MBE

INTERNATIONAL BUSINESS ADVISORY · 2026

Connective's International Business Advisory capability helps international companies establish and grow US operations through **market entry strategy, business formation, tax and compliance setup, and government market access.** We advise from experience, not theory: Connective formed, certified, registered, and won two competitive State of Florida contracts as a WOSB and MBE firm, led by a federally licensed Enrolled Agent based in Orlando.

CORE CAPABILITIES

/ US Market Entry Strategy

Entity, tax, banking, and compliance roadmaps for establishing US operations.

/ Business Formation

Entity selection, registration, and financial foundations, guided by an Enrolled Agent.

/ US Tax & Compliance Setup

Federal and state tax registration, filing, and year-round compliance.

/ Supplier Diversity & Certification

Diverse supplier certification strategy from a firm that holds WOSB and MBE status.

/ Government Contracting Advisory

SAM registration, capability positioning, and procurement access guidance.

/ Teaming & Local Partnership

Teaming structures with primes, agencies, and Florida partners.

WHY COMPANIES TRUST US WITH ENTRY

The strongest qualification for market entry advisory is having done every step ourselves, recently, in this market.

We Built What We Advise

Connective formed its own entity, earned federal WOSB and Florida MBE certifications, registered in SAM.gov and MyFloridaMarketPlace, and won **2** competitive State of Florida term contracts. Every step we guide clients through, we have completed ourselves.

Abbott Laboratories · Global Operations

Managed financial operations across a **$1.6B** global portfolio spanning regions and time zones, with quarterly results briefed to the VP of the Americas and Europe: cross-border financial discipline in practice.

Disney & KPMG · Enterprise Standards

A decade inside global enterprises, bringing Fortune 500 governance, reporting, and compliance standards to companies entering the US market.

BUILT FOR

INTERNATIONAL COMPANIES
Establishing or expanding US operations
Formation, tax, and market access under one advisor

ECONOMIC DEVELOPMENT
EDOs and trade organizations
A local, certified partner for inbound companies

TRADE PARTNERS
Chambers, trade missions, and advisors
US-side execution for your members and clients

Engagements run from entry assessment through formation, filings, and first contract.

DIFFERENTIATORS

We Hold What We Advise
Certifications, registrations, and contracts earned firsthand, not researched.

EA-Led Setup
Federally licensed tax guidance from entity selection to first filing.

Procurement Access
Guidance from a firm that won two competitive state term contracts.

One US Advisor
Formation to filing to first contract, without juggling five vendors.

AT A GLANCE

Focus	Inbound US market entry
Credential	Enrolled Agent (EA)
Certified	WOSB · MBE
Contracts	2 FL state term won
Base	Orlando, Florida
Meetings	Virtual · By appointment

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ENROLLED AGENT · WOSB · MBE
ORLANDO, FL · US MARKET ENTRY