WOMAN-OWNED SMALL BUSINESS · MINORITY BUSINESS ENTERPRISE

CONNECTIVE BUSINESS SOLUTION

STRATEGY RE-DEFINED

WOSB MBE

IT WORKFORCE SOLUTIONS · 2026

Connective's IT Workforce Solutions capability helps hiring managers, procurement teams, and prime contractors staff mission-critical work with **pre-vetted delivery, engineering, and AI and data professionals.** We vet talent to the standards of leaders who managed 46+ consultants at FDOT and 8 engineering teams at Disney. Roles are purchasable via our State of Florida IT Staff Augmentation contract, and our WOSB and MBE certifications earn subcontracting goal credit for primes.

CORE CAPABILITIES

/ IT Staff Augmentation

Pre-vetted technical talent at pre-negotiated rates through our state term contract.

/ Program & Project Managers

PMP-standard delivery leaders for complex, multi-workstream initiatives.

/ Business Analysts

Requirements, process, and systems analysts who bridge business and technology.

/ Software Engineers

Applications development and QA talent across the delivery lifecycle.

/ AI & Data Specialists

Data strategy, data management, analytics, and machine learning talent ready to deploy.

/ Managed Project Support

Accountable, outcome-owned project teams with Connective managing performance.

WORKFORCE LEADERSHIP EXPERIENCE

Connective's leadership has built, directed, and managed large contractor and consultant workforces inside demanding delivery environments.

Florida Department of Transportation · Florida's Turnpike Enterprise

Managed **6** prime vendors and **46+** consultants while directing 5 project managers across a **$140M** portfolio: onboarding, performance management, and vendor accountability, all delivered on time and in scope.

The Walt Disney Company · Parks, Experiences and Products

Coordinated **8** engineering teams and 4 product organizations across a **$48M**, 48-program portfolio, aligning blended employee and contractor teams to a single delivery standard.

Abbott Laboratories

Led cross-functional teams across global shared service centers on a **$1.6B** portfolio transformation, managing distributed contributors across regions and time zones.

BUILT FOR

HIRING MANAGERS

Delivery leaders who need talent that performs

Pre-vetted candidates, fast starts, managed performance

PROCUREMENT

Florida agencies and eligible users

Purchasable via Contract 80101507-23-STC-ITSA

PRIME CONTRACTORS

Primes with staffing and diversity goals

WOSB and MBE subcontracting goal credit

Engage by RFQ at pre-negotiated rates, or directly for commercial work.

DIFFERENTIATORS

Buy-Ready Talent
Purchasable today via RFQ under our ITSA state term contract.

Diversity Goal Credit
WOSB and MBE participation for prime subcontracting plans.

Delivery-Led Vetting
Vetted by leaders who ran 46-consultant programs, not keyword searches.

Managed, Not Just Placed
We stay accountable for performance after every placement.

AT A GLANCE

Vehicle	80101507-23-STC-ITSA
Roles	PM · BA · SWE · Data/AI
Certified	WOSB · MBE
Leadership	MSF · PMP
Rating	BBB Accredited · A+
Engage	Contract · Direct

Erlie Geffrard, MSF, PMP · Founder and Managing Director

407-796-9972 · erlie@connectivebusinesssolution.com · connectivebusinesssolution.com

6900 Tavistock Lakes Blvd, Ste 400, Orlando, FL 32827

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