CORPORATE BROCHURE · 2026

CONNECTIVE BUSINESS SOLUTION

STRATEGY RE-DEFINED

A Business Performance and Advisory Firm helping organizations transform operations, strengthen financial performance, leverage data, and build high-performing teams.

WOSB · MBE · BBB ACCREDITED A+

ORLANDO, FLORIDA

WHO WE ARE

Connective Business Solution was founded on a simple belief: organizations deserve practical, integrated business expertise delivered with the responsiveness of a trusted advisor. Rather than operating in isolated disciplines, we bring strategy, financial expertise, data intelligence, and workforce solutions together, so clients solve today's challenges while preparing for tomorrow's opportunities.

Our leadership spent a decade inside Disney, the Florida Department of Transportation, Abbott Laboratories, KPMG, and NBCUniversal before advising clients directly. We bring Fortune 500 discipline at small business speed, and we deliver like our name is on the contract, because it is.

THE BUSINESS PERFORMANCE FRAMEWORK

TRANSFORM — ANALYZE — STRENGTHEN — ENABLE — GROW — EXPAND

Every organization is on a different journey. Our framework meets clients where they are today while preparing them for what's next.

HOW WE WORK

01

Understand

We begin by listening: your goals, challenges, and priorities before any recommendation.

02

Design

Practical strategies tailored to your organization, focused on measurable outcomes and long-term value.

03

Deliver

Execution with discipline, transparency, and ongoing partnership toward sustainable results.

WHAT WE STAND FOR

Financial Discipline in Everything
Enterprise-grade forecasting rigor on every engagement.

Data Before Opinion
Recommendations built on evidence and measurement.

Deliver Like Our Name Is on the Contract
Personal ownership of every committed outcome.

Grow With Our Clients
Relationships built to expand as your needs evolve.

FOUR PRACTICE AREAS

Business Transformation

Modernize Operations. Execute with Confidence.

Improving operational performance through strategic planning, transformation initiatives, and disciplined execution.

Includes: strategic planning, program and project management, PMO leadership, organizational change, process improvement.

Data & Intelligence

Turn Information Into Better Decisions.

Transforming business data into actionable insight through modern analytics and executive reporting.

Includes: business intelligence, executive dashboards, Power BI, Tableau, KPI development, forecasting.

Financial Advisory

Strengthen Your Financial Foundation.

Helping organizations and business owners make informed financial decisions through tax expertise and strategic guidance.

Includes: business tax advisory, high-net-worth planning, IRS representation, fractional CFO, financial strategy.

LED BY AN ENROLLED AGENT (EA) · IRS AUTHORIZED E-FILE

Workforce Solutions

Build Teams That Deliver Results.

Providing experienced professionals who help organizations execute mission-critical initiatives.

Includes: IT staff augmentation, project managers, business analysts, data professionals, managed project support.

INDUSTRIES WE SERVE

- Government & Public Sector
- Transportation & Infrastructure
- Healthcare & Life Sciences
- Media & Entertainment
- Technology
- Financial Services

PROVEN WHERE IT COUNTS

A **$48M** Fortune 500 data and technology portfolio governed with forecasts within **5% of plan**. A **$140M** public sector transformation anchored by a **$1.4B** systems modernization, delivered on time and in scope. A **$1.6B** global receivables portfolio with bad debt cut in half in eight months. The same discipline now works for our clients.

WHY ORGANIZATIONS CHOOSE CONNECTIVE

Integrated Advisory

Four practices working together, so complex challenges get one accountable partner instead of five vendors.

Enterprise-Proven Leadership

A decade directing portfolios and financial operations inside Disney, FDOT, Abbott, KPMG, and NBCUniversal.

Credentialed Where It Matters

Enrolled Agent, PMP, and MSF-led delivery. Federally licensed expertise behind the advice.

Buy-Ready for Government

Two active State of Florida term contracts and certifications that count toward supplier diversity goals.

CERTIFICATIONS & CREDENTIALS

WOSB | MBE · FLORIDA | ENROLLED AGENT (EA) | IRS AUTHORIZED E-FILE | PMP LEADERSHIP | BBB ACCREDITED · A+ | SAM.GOV ACTIVE

ACTIVE CONTRACT VEHICLES

80101507-23-STC-ITSA · State of Florida · IT Staff Augmentation Services · through Sep 30, 2027

80101500-25-STC · State of Florida · Management Consulting Services · through Nov 30, 2028

LET'S BUILD WHAT'S NEXT.

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